



Calamatta Cuschieri

ONLINE TRADING

WEALTH MANAGEMENT



OPENING HOURS

MONDAY - FRIDAY

8:30AM - 7:00PM

SATURDAY

9:00AM - 1:00PM

VISIT OUR WEBSITE

WWW.CC.COM.MT



CAPITAL MARKETS CONFERENCE

April 2022

CC Finance Group plc

CC Finance Group is a privately held Financial Services Group that operates in Investment Services, Fintech and Fund Services



Calamatta Cuschieri

INVESTMENT SERVICES

Founded in 1971
52 years

Founding member of the
Malta Stock Exchange

CC Fund Services

FUNDSERVICES

30,000+
active
clients

Revenues of
€ 12.6m
in 2022

 **moneybase**

INVESTMENT &
PAYMENT SERVICES APP

170
Employees

Over
€ 2.1 Billion
in AUMA



Financial Planning, Investment Advice & Execution

- Investment Advice
- Pensions
- Life Cover
- Life lump sum
- Regular savings
- Private Clients

Wealth Management

- Discretionary
Management
- CC Funds
- Pension Management

Capital Markets

- Structuring
- Regulatory approval
- Annual reporting
- Sponsoring Brokers
- Managers &
Registrars

Institutional Trading, Custody & FX

- Trading & settlement
- Custody and
dematerialization
- Occupational
Pensions
- Corporate life cover
- FX trading



Capital Markets

- Structuring
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Calamatta Cuschieri



16 deals
during since
January 2022



€ 285 million
of new securities



€200 million
Distributed through
CC



**St. Anthony
Co. p.l.c.**

An issue of
€15,500,000
4.55% Secured
Bonds 2032



**Class
Finance p.l.c.**

An issue of
€3,000,000
5% Unsecured
Bonds 2032



**Hili Finance
Company p.l.c.**

An issue of
€50,000,000
4% Unsecured
Bonds 2027



**Fortytwo
Invest p.l.c.**

An issue of
€3,000,000
6.25%
Unsecured
Bonds 2025



**Multitude
Bank p.l.c.**

An issue of
€5,000,000
6% Unsecured
Bonds 2032



**Mercury
Projects
Finance p.l.c.**

An issue of
€50,000,000
4.3% Secured
Bonds 2032



**Smartcare
Finance p.l.c.**

An issue of
€7,500,000
4.3% Secured
Bonds 2032



**CF Estates
Finance p.l.c.**

An issue of
€3,500,000
0% Secured
Bonds 2023



**Endo
Finance p.l.c.**

An issue of
€5,000,000
6% Secured
Bonds 2027



**JD
Capital p.l.c.**

An issue of
€16,000,000
4.85% Secured
Bonds 2032



**Von Der Heyden
Group Finance p.l.c.**

An issue of
€35,000,000
5% Unsecured
Bonds 2032



**CF Estates
Finance p.l.c.**

An issue of
€30,000,000
5% Secured
Bonds 2033



**Bonnici Bros.
Properties p.l.c.**

An issue of
€12,000,000
5.25%
Unsecured
Bonds 2033



**Qawra Palace
p.l.c.**

An issue of
€25,000,000
5.25% Secured
Bonds 2033



**Pharmacare
Finance p.l.c.**

An issue of
€17,000,000
6% Unsecured
Bonds 2032



**The Convenience
Shop (Holding)
p.l.c.**

An issue of
€7,700,000
IPO



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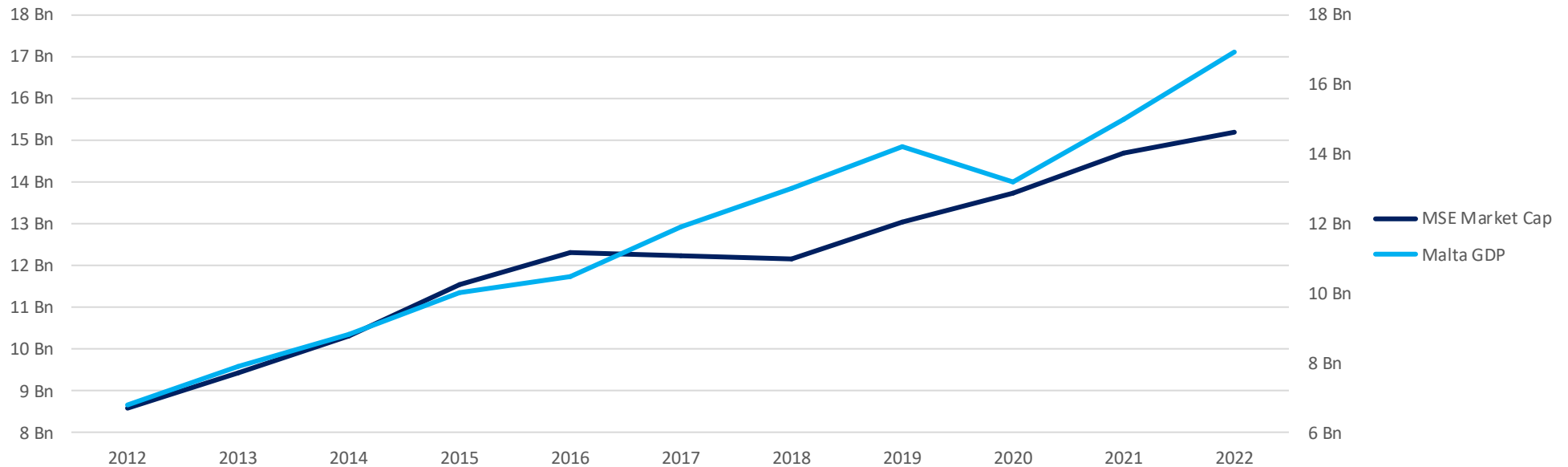
Capital Markets in Malta



THE MALTA STOCK EXCHANGE

Over 30 years of the Malta Stock Exchange. According to the World Federation of Exchanges, as of 2021, there are 114 stock exchanges in the world. This is compared to around 40 stock exchanges in 1970

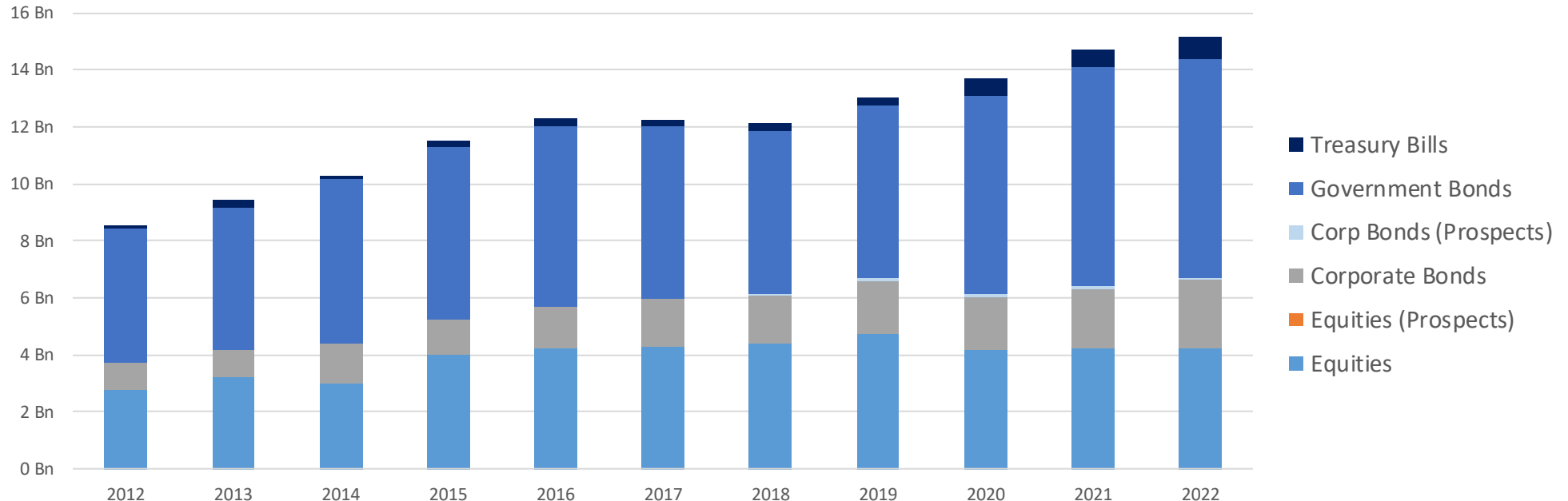
- 1990 - Enactment of the Malta Stock Exchange Act
- 8 January 1992 – Commencement of Trading





THE MALTA STOCK EXCHANGE

- We have seen growth in both in the number and value of corporate bonds and government bonds
- However, equity valuations have seen the market capitalization of equity issuers reduce over the last couple of years





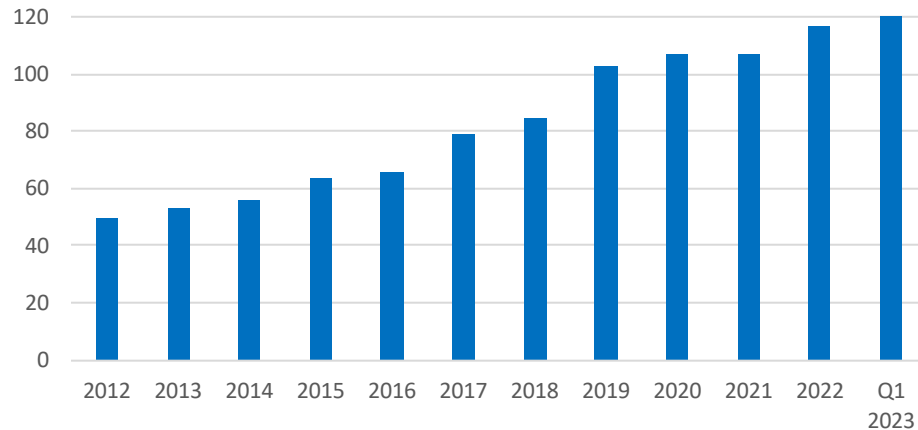
BONDS

- Number of outstanding bonds more than doubled in 10 years, from 50 to 120
- Value of corporate bonds have gone from €1Bn to €2.5Bn

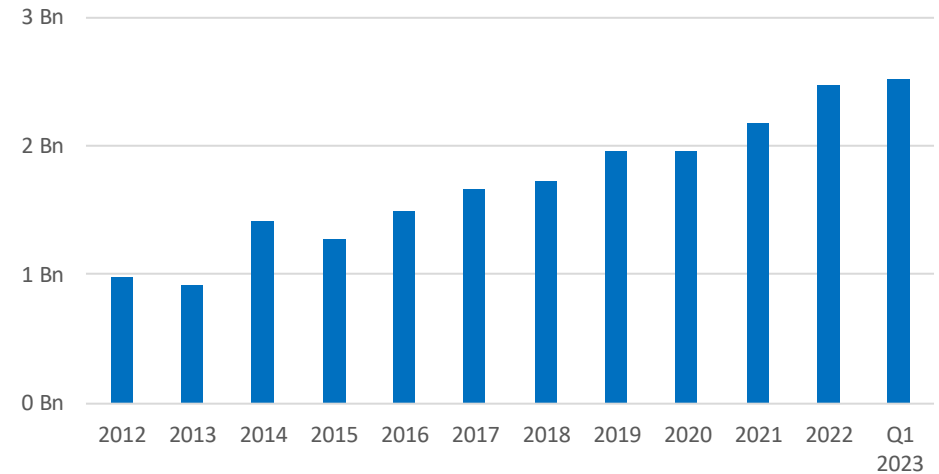
Bonds as part of your funding

- Diversification of risk
- Access to different types of capital
- Flexibility in financing options
- Improved credit profile
- Responding to changing market conditions

Number of Bond Issues



Value of outstanding Bonds



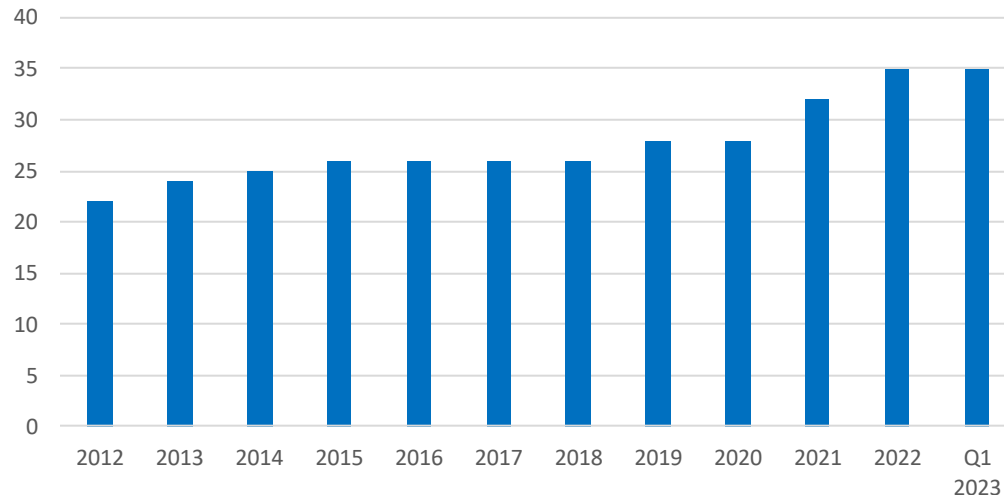


WHY IPO

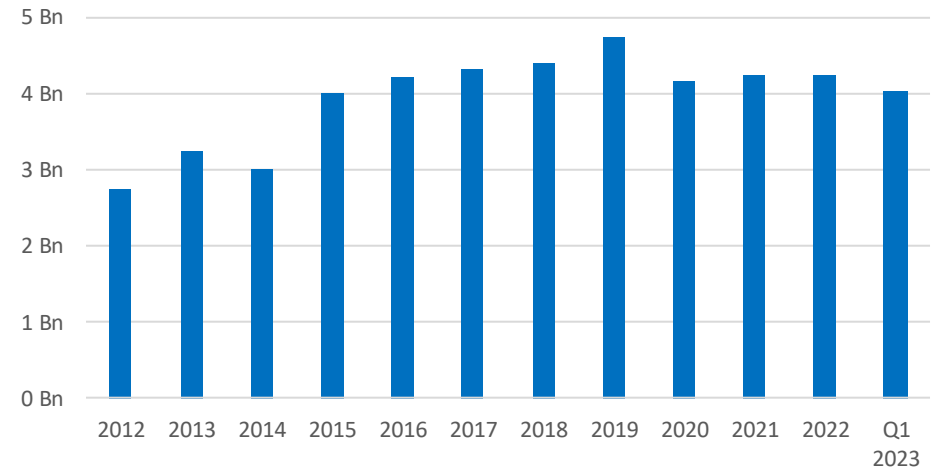
- Equities are out of favour in the Maltese market
- Equities have underperformed and demand also has waned
- Companies have to improve investor relations and performance.
- Equity component will be an important part of funding and companies' capital structure

- Succession
- Governance
- Using shares as payment for acquisitions
- M&A activity increasing
- Consolidation in all industries
- Favourable Tax

Number of equities in Issue



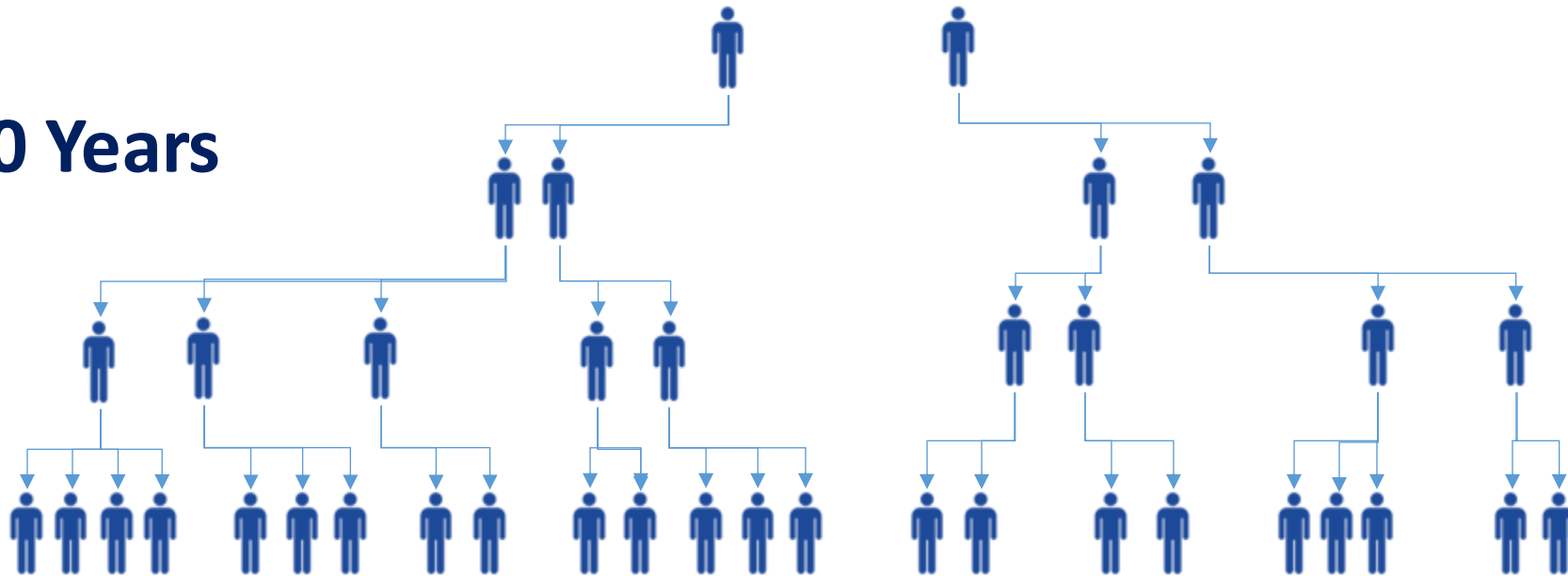
Market Cap of Equities in Issue





SUCCESSION

100 Years



In just 4 generations, the ownership of a company can go from 50/50 between 2 founders to 23 shareholders, with the largest owning 6.25% and the smallest owning just 2.08%



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